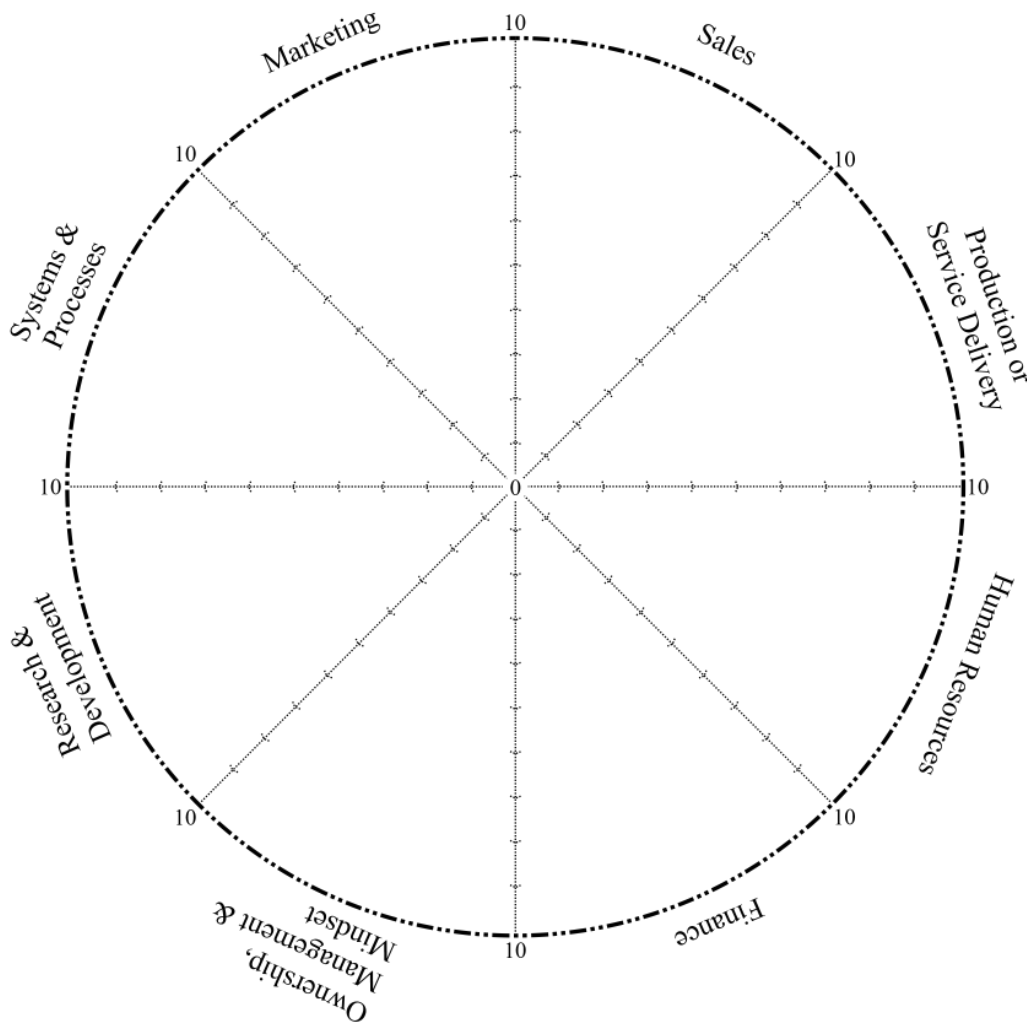


**Step 1**

The wheel below is divided into the 8 typical areas of a business or enterprise. The middle of the circle has a 0 score whilst the outside of the circle has a 10 score. Taking one area at a time, grade your business from 0-10 on how effective it is in each area. E.g. if you have a total understanding and up to date figures on the financial performance of your business, give it a 10, but if you don't really know where your business is financially, then it might only be at 1. Simply draw a line across the section at the number that represents the effectiveness of your business in that area.



Now proceed to step 2 →

## Step 2

Once you've drawn the lines, shade in the area between the 0 and your line to get a true picture of how well your wheel is doing.

### What Does This Mean?

If your wheel is not round, your business is in for a very bumpy ride. Most business owners think that if they work harder, they will have more success; in fact all they're doing is going faster with the same bumpy wheel and experiencing an even more unpleasant ride or worse, crash!

**If you would like to balance your wheel and believe Ivan can help, then please call us on +44 07900235144 or [ivan@triphasebusiness.co.uk](mailto:ivan@triphasebusiness.co.uk)**